



A Study Tour By AIPMA Export Cell

Visit to 137th Canton Fair-Spring China Import and Export Fair Finished Product show Since 1957 Phase 2 21st - 26th April, 2025

AIPMA Export Cell Team, visited 137th Canton Fair (1957-2025) Since last 68 years



- 1. Mr. Arvind Mehta, Chairman Governing Council & Chairman Export Study Cell
- 2. Mr. Manoj Shah, President
- 3. Mr. Sunil Shah, VP Finance
- 4. Mr. Kailash Murarka, Chairman Plastiworld
- 5. Mr. Ajay Desai, Chairman Export Promotion
- **6. Mr. Mukesh Patani**, Sr. Manager



137th Canton Fair Overview



The event is organized by Ministry of Commerce, China, since 1957. Every Six months (twice a Year).

Name:	China Import and Export Fair (Canton Fair) 137 th Edition			
Venue:	China Import and Export Fair Complex (Canton Fair Complex)			
Hosts:	Ministry of Commerce, PRC People's Government of Guangdong Province			
Organizer:	China Foreign Trade Centre (CFTC)			
Contact:	Canton Fair Call Centre, CFTC			
Address:	No. 382, Yuejiang Zhong Road, Guangzhou 510335, China			
Tel:	4000-888-999 (The Chinese mainland) 86-20-28-888-999 (Outside the Chinese Mainland)			
Email:	info@cantonfair.org.cn			
Website:	www.cantonfair.org.cn; www.cftc.org.cn			

Canton Fair - Spring Halls

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WWW.aipma.net

40+ Halls covering 55 sectors





Interactive Canton Fair APP







Summary of visit to 137th Canton Fair 2025 Phase – 2,

Ву

Mr. Arvind Mehta

Chairman Governing Council, Chairman Export Study Cell AIPMA



- 1. Organised by Commerce Ministry of China since 1957 as Import Export Fair at Guangzhou (old name Canton) 137 edition. It is a Finished Product Show for promoting exports to world market.
- 2. Canton fair is held Every Six months in 3 phases.
- 3. Phase -1 for 5 days covering 19 Exhibition Sections
- 4. Phase -2 for 5 days (after 4 days of Phase -1) covering new 15 Exhibition Sections
- 5. Phase -3 for 5 days (after 5 days of Phase -2) covering new 21 Exhibition Sections
- 6. Total 55 Exhibition Sections were covered in all three phases.
- 7. Exhibition spread in 20 Halls at ground level, plus 20 Halls on the first floor. Total 40+ Halls all occupied each hall having 200 plus exhibitors. As per organiser **more than 30000 exhibitors** in 3 phases showcase their products.
- 8. Basically 95% exhibitors are Chinese Manufacturers and 5% international participants.
- 9. Large export oriented Chinese Companies are participating. Thus developed as export fit
- 10. All the Exhibition Sections are mandated to give price in US Dollars & they give prices instantly not fearing neighbour competitors.



- 11. Very interesting observation by our team, Recycled Plastic Material is used intelligently & wisely in many plastic related products in many of Exhibition Sections numbering 55 in three phases for eg Festival Products, Gardening Products, Furniture, Gifts & Stationary Clocks House Hold Weaving Kitchenware etc. Many products sold in One Dollar Shops in USA, EU etc have max plastic content of prime or recycled. Plastic & Environment issue converted into Export Business Opportunity!!
- 12. World is their market & in reality visitors are from the smallest country to the largest country, from all continents across the world. All are given Badge as "BUYER" easy for exhibitor to sell.
- 13. Use of latest technology for easy entry at each gates (Digiyatra type).
- 14. Price of Stall is approximately RMB.30,000 per 9 Sq. meter booth (subsidy visible but cannot pin point)
- 15. Daily more than one lac Buyer Visitors across the world
- 16. Most Exhibitors are generally Certified by International Standard certificates.
- 17. Excellent venue with each & every visitors' need addressed.
- 17. Feel good, feel happy, feel satisfied for each & every exhibitor & visitor
- 18. Annual Turnover million US Dollars for both spring & autumn fairs: 633 times growth in 68 years

YEAR 2024 (Spring + Autumn)	55,120 Million USD
YEAR 1957 (Spring + Autumn)	87 Millon USD

Exhibition Sections – Phase 1 (April 15th – 19th) Total 19 Sections



- 1. Household Electrical Appliances
- Industrial Automation & Intelligent Manufacturing
- 3. Power machinery & electric Power
- 4. Construction Machinery
- 5. New Materials & Chemical Products
- 6. Vehicles
- 7. Motorcycles
- 8. Lighting Equipment
- 9. New Energy Resources
- 10. Tools

- 11. Consumer Electronics & Information Products
- 12. Processing Machinery Equipment
- 13. General machinery & mechanical basic parts
- 14. Agricultural Machinery
- 15. New Energy vehicles & smart mobility
- 16. Vehicle spare parts
- 17. Bicycles
- 18. Electronic & electrical products
- 19. Hardware

Exhibition Sections – Phase 2 (April 23rd – 27th) Total 15 Sections



- General Ceramics
- 2. Household Items
- Home Decorations
- 4. Festival Products
- Clocks, watches & optical instruments
- 6. Weaving Rattan & Iron Products
- 7. Sanitary & bathroom Equipment
- Stone/Iron decoration& outdoor spa equipment

- 9. Kitchenware & Tableware
- 10. Glass Art ware
- 11. Gardening Products
- 12. Gifts & Premiums
- 13. Art Ceramics
- 14. Building & Decorative Material
- 15. Furniture

Exhibition Sections – Phase 3 (May 1st – 5th) Total 21 Sections



- 1. Toys
- 2. Kids ware
- 3. Underwear
- 4. Furs, leather, Downs & related products
- 5. Textile Raw materials & fabrics
- 6. Cases & Bags
- 7. Carpets & Tapestries
- Medicines, health products & medical devices
- 9. Sports, travel & recreation products
- 10. Toiletries

- 11. Traditional Chinese Specialties
- 12. Children, Baby & Maternity Products
- 13. Men & Women's clothing's
- 14. Sports & Casual wear
- 15. Fashion accessories & Fittings
- 16. Shoes
- 17. Home Textiles
- 18. Office Supplies
- 19. Food
- 20. Personal Care Products
- 21. Pet Products & Food



Summary of 3 sections

- 1. Phase -1 for 5 days covering 19 Exhibition Sections with participation of approx. 9000 exhibitors
- 2. Phase -2 for 5 days (after 4 days of Phase-1) covering 15 Exhibition Sections with participation of approx. 9000 exhibitors
- 3. Phase -3 for 5 days (after 5 days of Phase -2) covering 21 Exhibition Sections with participation of approx. 9000 exhibitors
- 4. Total <u>55 Exhibition Sections</u> are covered in all three phases for various finished products.

AIPMA's submission to the Government of India to boost exports



- 1. We suggest GOI to take this idea for exporting all sector/ sections products for exports as a prime concern by handholding, investing similarly and do Kayakalp of Indian exports sector.
- 2. The Exhibition is hosted by Ministry of Commerce, Peoples Republic of China, Peoples Government of Guangdong Province. It is Organised by China Foreign Trade Centre (CFTC)
- 3. Basically 95% exhibitors are Chinese Manufacturers and 5% international participants. Canton fair is export oriented finished product show therefore China is successful in export market across the world
- 4. Large export oriented Chinese Companies are participating. Thus developed as export fit
- 5. All the Exhibition Sections are mandated to give price in US Dollars & they give prices instantly not fearing neighbour competitors.
- 6. We suggest GOI to invest in facilities with due diligence to replicate Canton fair which will boost manufacturing and export from India & thus making India as sourcing hub for the world for all sectors.
- 7. We, at Aipma, are trying to toe the line for increasing exports of plastic products by 4X through an exhibition named as **PLASTIWORLD** at Jio World Trade Centre BKC, Mumbai, 4-6 Nov,2025 where we are mobilising global buyers with possible Government support. (refer page 19)

Business done in Canton fair since 1957



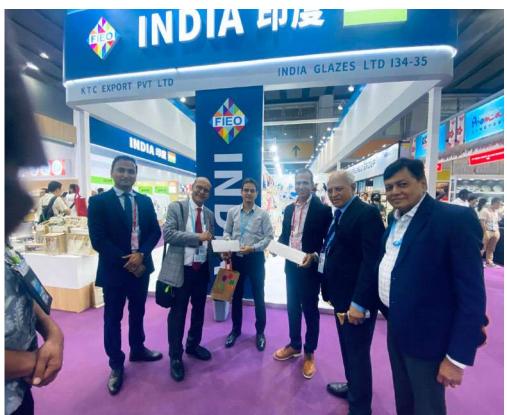
Year	Transaction amount (million US dollars)		Annual turnover (million US dollars)	
	Spring	Autumn	Total	
2024	27,730	27,390	55,120	
2023	25,110	24,581	49,691	
2019	29,730	29,288	59,018	
2018	30,080	29,860	59,940	
2017	30,020	30,160	60,180	
2016	28,084	27,890	55,974	
2015	28,056	27,010	55,066	
2014	31,051	29,160	60,211	
1957	18	69	87	

Meeting with Mr Deepak Devrani,

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Commercial Consul, Indian Consulate in Guangzhou





Encouragement to Innovation!





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AIPMA Export Study Team visit to Canton Fair







Glimpses











CONFERENCE ON BOOST INDIA'S EXPORT OF PLASTIC FINISHED PRODUCTS BY 4X IN 3 YEARS

ORGANIZED BY



GLOBAL SOURCING HUB IS INDIA

Make in India, Make for the World

THURSDAY, 17TH JULY, 2025 09.00 AM - 06.00 PM New Delhi

LAUNCHING OF THE EXPORT STUDY OF PLASTIC FINISHED PRODUCTS FOR 21 COUNTRIES



TO BOOK YOUR SEATS CONTACT

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2⁵⁰⁰ GLOBAL CONCLAVE ON PLASTIC RECYCLING AND SUSTAINABILITY INTERNATIONAL EXHIBITION 17^{7H} - 20^{7H} JUNE, 2025 Bhazar Mandagam, IECC, Prograph Maldoni, New Debit WWW, EQCPTS. Org





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GLOBAL SOURCING HUB IS INDIA

Global plastic trade is worth \$1300 billion, but India's exports are only \$12.5 billion, just 1.1% of the global share.

AIPMA has identified top 21 countries importing >70% of plastics products across the world. HSN CODE IS BASIS

INTERNATIONAL B2B & **EXHIBITION**

Potential Plastic Finished Products for Export

MSME Subsidy Under Consideration

For Stall Bookings Contact







sales@plastiworld.org



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